

Invest Experience Sharing of EV in CEE regions

VAN FAN

Subjects

- ✓ Introduction of Speaker
- ✓ Evaluation of EU Markets
- ✓ EU Import Duty of CKD/SKD vs. Completed Automotive
- ✓ Labor Costs of CEE Regions
- ✓ Logistic Costs of CEE Regions
- ✓ EU Layout Strategy Reference
- ✓ Battery Recycling policy of EV in EU
- ✓ Local Finance Support & Incentive

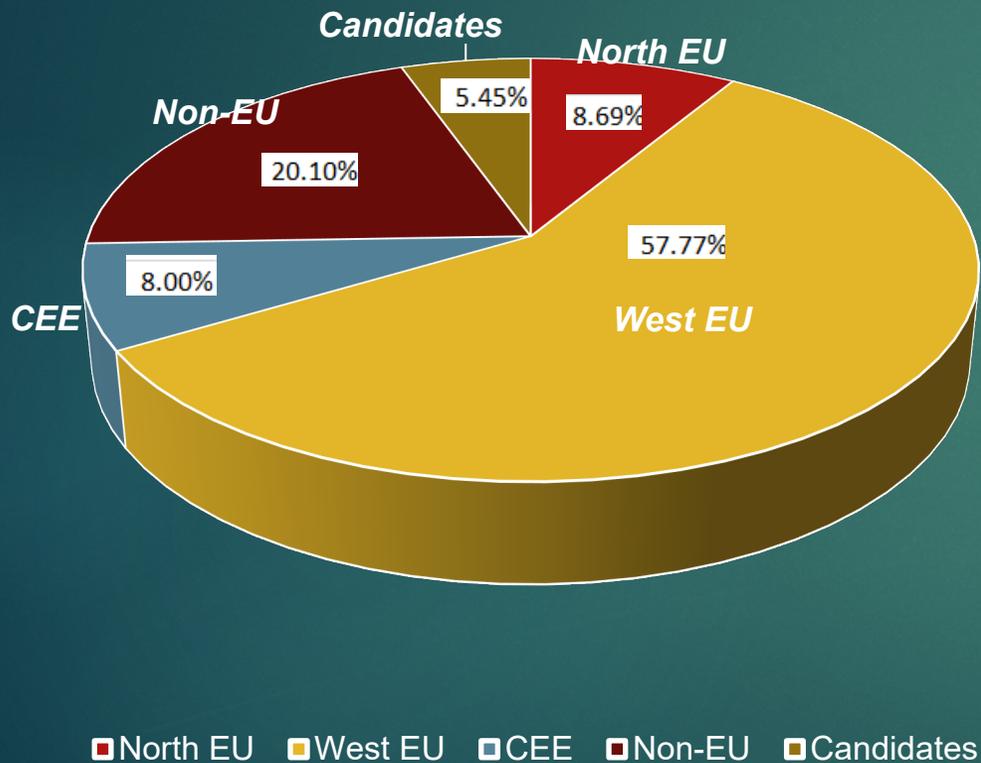
Introduction of Speaker - Van Fan

- ❖ Consultant of GLG (Gerson Lehrman Group) / AlphaSights N.Y.
- ❖ Senior Project Manager (PMP) of Wistron Infocomm Czech(Brno)
- ❖ General Manager of LTG (Li-Tong Group HK) W.N. (Austria)
- ❖ General Manager of Bizlink Serbia s.o.o.(Nis)
- ❖ General Manager of Gemtek CZ s.r.o. (Plzen)
- ❖ General Manager of Mustek CZ s.r.o. (Praha)
- ❖ General Manager of Marwi CZ s.r.o. (Decin)



□ Evaluation of EU Markets

EU GDP Distribution



IMF 2023.4				
EU	Country	GDP USD Billion		%
North	Sweden	585.90	1,938.10	8.69%
	Finland	281.00		
	EST.	38.10		
	LATV.	42.20		
	LITH.	70.50		
	Denmark	390.70		
West	IRE.	529.70	12,891.20	57.77%
	Austria	471.70		
	Germany	4,075.40		
	Lux.	82.30		
	Bel.	582.20		
	Netherland	993.70		
	Liech.	0.00		
	ITALY	2,012.00		
	Greece	219.20		
	Malta	17.80		
	Vatican	0.00		
	France	2,784.00		
	Spain	1,400.50		
CEE	Portugal	252.40	1,784.60	8.00%
	Poland	688.30		
	Czech	290.40		
	Slovakia	113.50		
	Hungary	168.30		
	Sloven.	62.20		
	Croatia	71.00		
	Romania	301.80		
	Bulgaria	89.10		
	Non-EU Member	Norway		
Switz.		807.20		
IceLand		27.80		
UK		3,070.60		
Candidate Members	Serbia	70.90	1,215.80	5.45%
	BOSN.	25.50		
	MONT.	6.10		
	Albania	18.50		
	N.M.	13.70		
	Kosovo	9.40		
	Turkey	905.80		
	MOLD.	14.40		
	Ukraine	151.50		

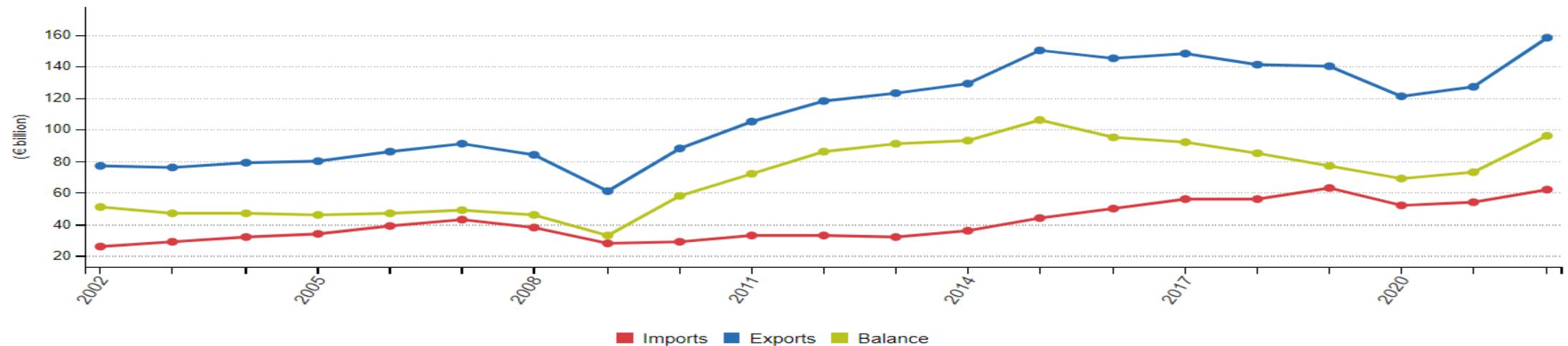


□ The North & West EU regions occupying over 65% of EU market values.

❑ EU Import Duty of CKD/SKD vs. Completed Automotive

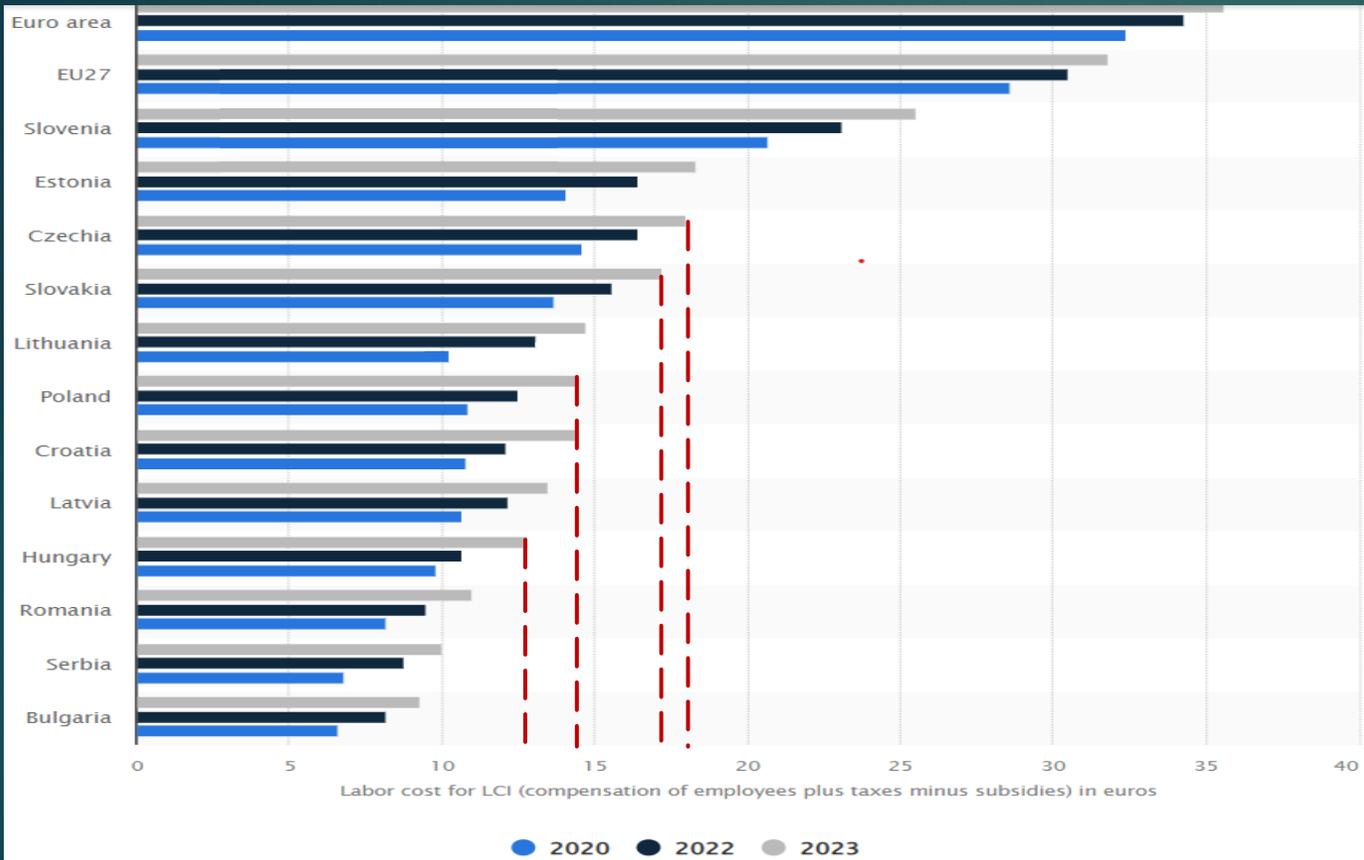
- Import tariff range 17.4-38.1%, on top of EU 10% car duty for Chinese Cars since July 4 2024.
- The import tariff for Chinese car export to US could be 100% after New US Government 2024.
- EU anti-subsidy investigation to conclude by 2nd-Nov.-2024
- The average tariff of auto-parts imported for EU is 5% less.

EU exports, imports and trade balance in motor cars, 2002-2022

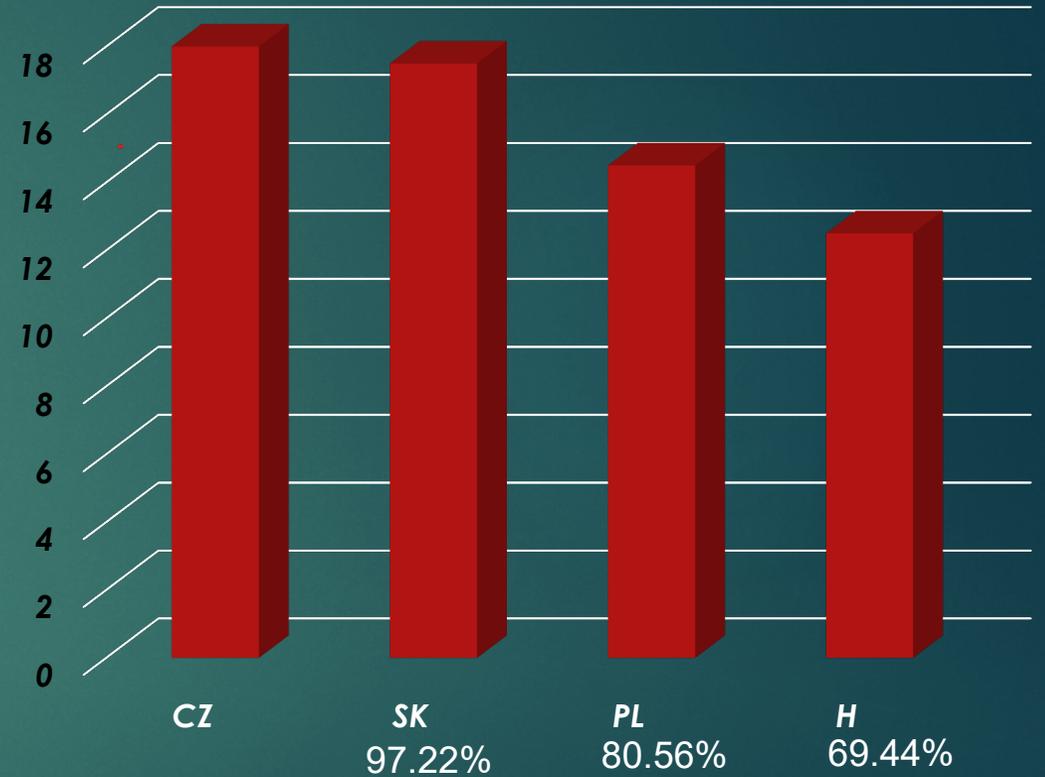


Source: Eurostat (online data code: DS-018995)

☐ Labor Costs of CEE Regions



Hourly Rate of V4 Countries



Hourly Rate of V4 Countries 2023

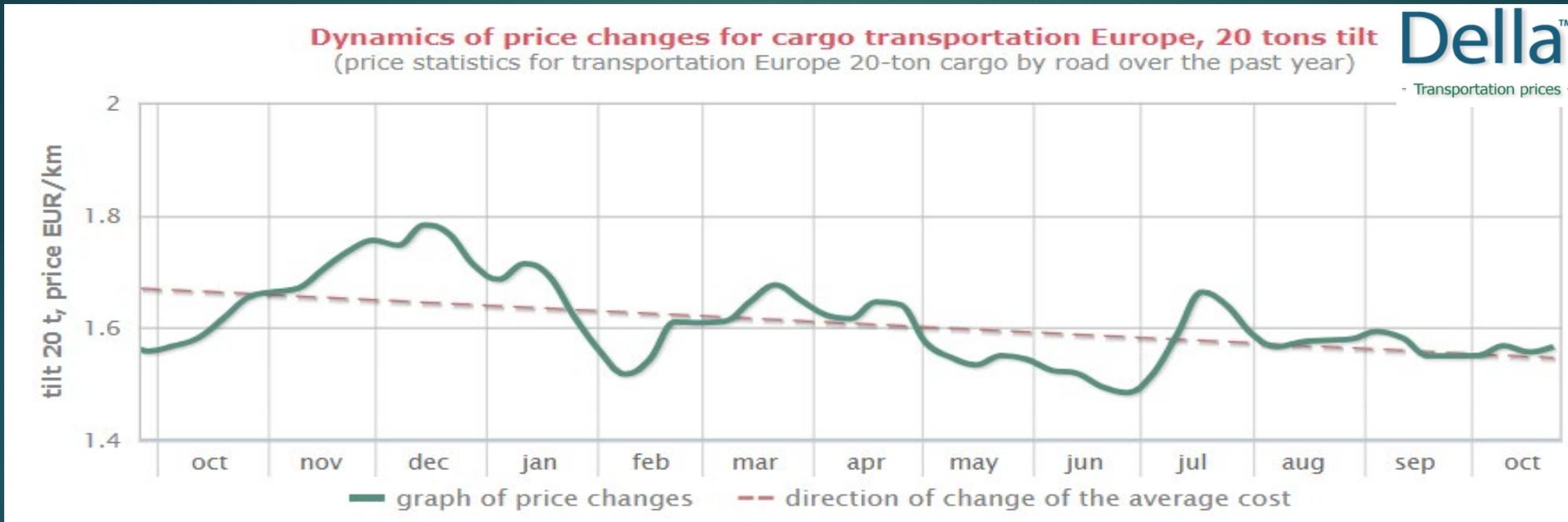
CZ – EUR18

SK – EUR17.5

PL – EUR14.5

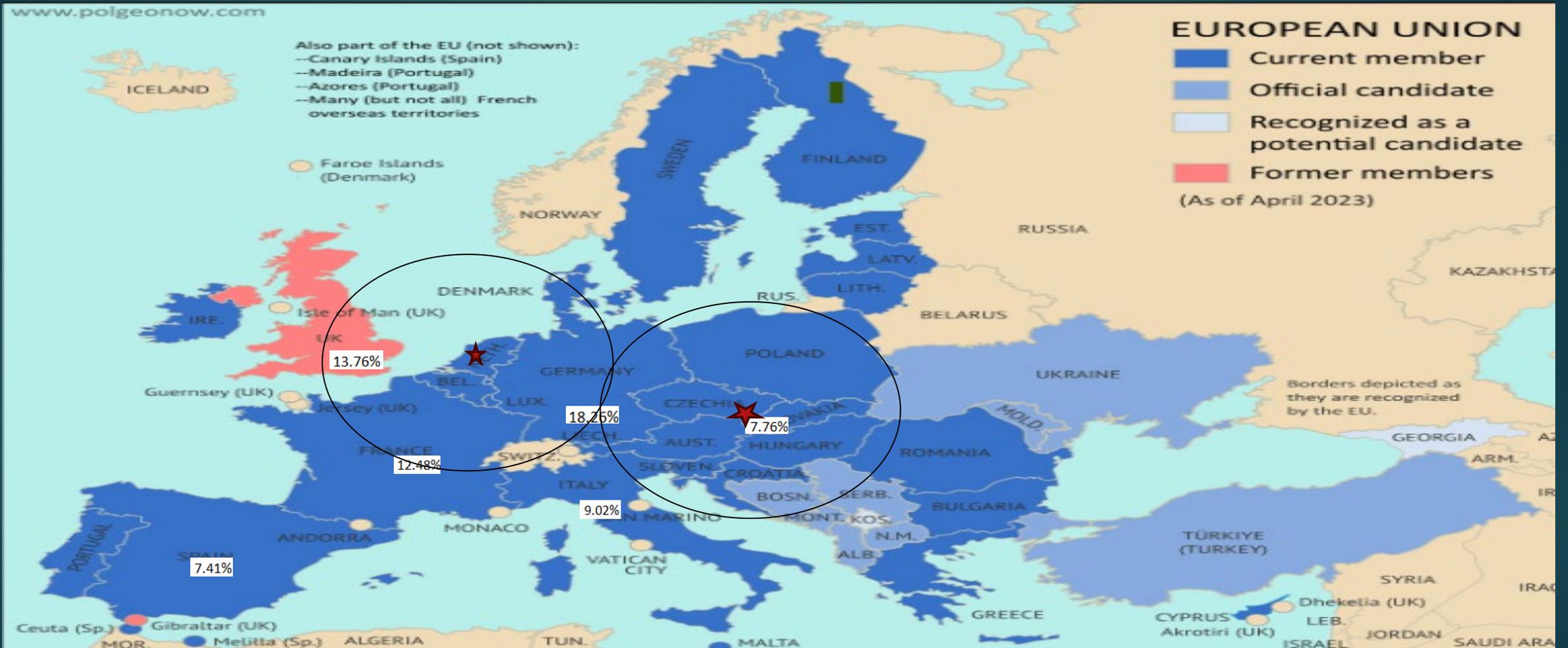
H - EUR12.5

❑ Logistic Costs of CEE Regions

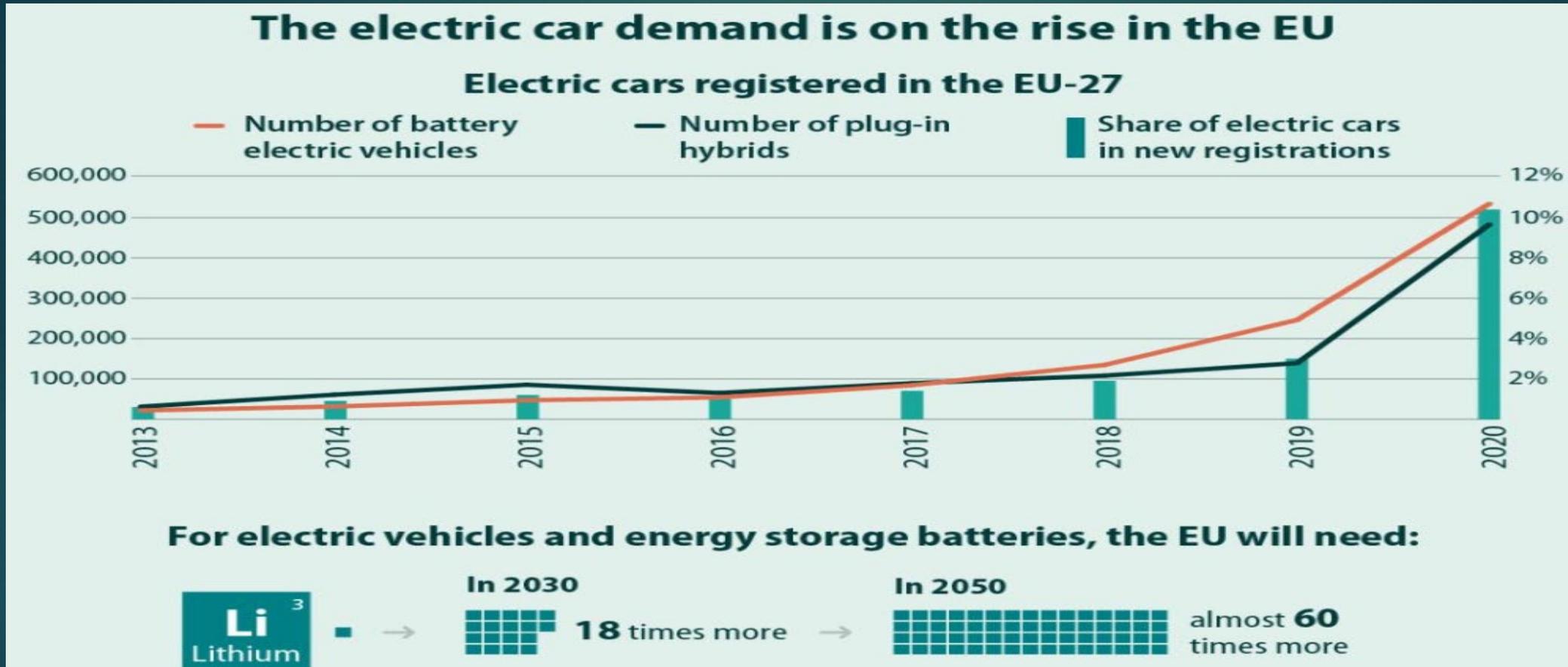


- ❑ The average transportation prices of EU truck 20T is Average EUR1.7/Kilometer with down trend in 2024.
- ❑ Your location as far from West-North EU regions as more expensive for your delivery costs

EU Layout Strategy Reference



❑ Battery Recycling policy of EV in EU



- The devices (portable) with battery must be easy removed and replaced soon in EU.
- New battery allow to be import into EU but request recycling solution binding soon.
- Used batteries are not allow import into EU and request Environmental Protection Documents for transferring in EU.

❑ Local Finance Support and Incentive

- a. The Export-Import Bank of the Republic of China (Eximbank) start Praha office on 1st-Oct-2023 for servicing Taiwanese and Czech corporates.
- b. Taiwan Cooperative Bank Praha office start from 1st-Nov-2023 for servicing Taiwanese & Czech corporates.

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Central and Eastern Europe Credit Fund

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About TCB Financial Services Customer Services Disclosures Online Banking

Home > About TCB > Bank Introduction > Bank Profile

Bank Profile

In 1913, Taiwan's first industrial association was established during Japanese occupation period. In 1942, it was merged into Union of Taiwan Industrial Association, and was reorganized into Taiwan Industrial Bank and Taiwan Agricultural Association. In 1946, the government took over Taiwan Industrial Bank, and we were reorganized from Taiwan Industrial Bank into Taiwan Cooperative Bank (hereafter referred to as "TCB" or "the Bank") within the same year. Total equity capital in the amount of 25 million Old Taiwan Dollars was provided by the Taiwan Provincial Government along with cooperative groups, farmers' associations, fishermen's associations, and irrigation associations. The equity capital was divided into 250 thousand shares, with each one worth of NT\$100. The government held 150 thousand shares and each group was allotted 100 thousand shares each. Over the past 70 years, the operating scale of the Bank has been constantly expanded thanks to the efforts of the entire staff, and at the end of 2022 its equity capital stood at NT\$110.075 billion.

□ Incentive of Investment in CZ



1. Manufacturing Industry
2. Production of Strategic Products
3. Technology Centers
4. Business Support Service Centers

- a. Small Size Enterprise (minimum CZK20 millions)
- b. Medium Size Enterprise (minimum CZK40 millions)
- c. Large Size Enterprise (minimum CZK80 millions)

Incentive Types:

- Corporate income tax relief up to 10 years
- Job creation grant CZK300K-200K per one job.
- Training & retraining grant up to 70% of training costs
- Cash grant on capital investment up to 20% of eligible costs

Thank You